FY 2009 Capital Budget TPS Report 50565

**Agency: Commerce, Community and Economic Development** 

**Grants to Named Recipients (AS 37.05.316)** 

**Grant Recipient: Alaska Community Foundation** 

**Project Title:** 

# Alaska Community Foundation - Alaska's 50th Anniversary of Statehood Celebration

State Funding Requested: \$ 1,500,000 House District: Statewide (1-40)

One-Time Need

#### **Brief Project Description:**

The project will fund a series of public events celebrating the 50th Anniversary of Statehood.

**Funding Plan:** 

Total Cost of Project: \$3,000,000

<u>Funding Secured</u> <u>Other Pending Requests</u> <u>Anticipated Future Need</u>

Amount FY Amount FY Amount FY

Other \$1,364,500 09
Total \$1,364,500

Explanation of Other Funds:

See attachment "TAC 50 - Summary Page" for detailed fundraising projections.

#### **Detailed Project Description and Justification:**

The 50th Anniversary of Alaska's Statehood offers an important oppotunity to showcase, celebrate, and demonstrate Alaska's and Alaskans' achievements and potential. The celebration will stimulate numerous summer and winter jobs, create marketing opportunities and bring Alaskans together to kick off the next 50 years for Alaska. The celebration is a one time event and while private donations and revenue from ticket sales will cover half the cost of the events, the State has the responsibility to share in the cost of celebrating Alaska's 50th anniversary. A committment of state funds to the endeavor will encourage private contributions.

#### **Project Timeline:**

Expenditures will occur in FY09

#### **Entity Responsible for the Ongoing Operation and Maintenance of this Project:**

NA

#### **Grant Recipient Contact Information:**

Contact Name: Tennys Owens
Phone Number: 907-277-7271

Address: Alaska Community Foundation, 400 L St., Suite 100, Anchorage, AK 99501

Email:

For use by Co-chair Staff Only:

Contact Name: Mike Pawlowski Contact Number: 465-4945

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#### Total Project Snapshot Report

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FY 2009 Capital Budget				TPS Report 50565
Has this project been through a public review	process at the	e local level and is	s it a community priority?	_Yes[X]No
			For use by Co-chair Staff Only:	
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Contact Name: Mike Pawlowski Contact Number: 465-4945

# **Summary Page**

EXP	Εľ	٧S	ES

EXPENSES	
June 27 <sup>th</sup> Military Concert	\$ 314,750
June 28 <sup>th</sup> Concert in the Park	\$ 81,825
I Was Here Awareness Campaign	\$ 74,700
Statehood Quilt Invitational	\$ 53,950
November 14 Governor's dinner	\$ 158,400
Light of the North	\$ 980,000
January 3 public event	\$ 398,850
January 3 <sup>rd</sup> Gala	\$ 355,050
Walk Through History	\$ 90,000
Media and marketing	\$ 91,620
Administration	\$ 237,640
Total expense	\$2,836,785
INCOME	
Sale of Governor print	\$ 600,000
	Ф 405 000
Nov 14 ticket sales Adjusted by \$25,000 for sponsor tables	\$ 125,000
	\$ 125,000 \$ 140,000
Adjusted by \$25,000 for sponsor tables	,
Adjusted by \$25,000 for sponsor tables  January 3 <sup>rd</sup> ticket sales	\$ 140,000
Adjusted by \$25,000 for sponsor tables  January 3 <sup>rd</sup> ticket sales  Vendor fees June 28/Jan 3 <sup>rd</sup>	\$ 140,000 \$ 4,500
Adjusted by \$25,000 for sponsor tables  January 3 <sup>rd</sup> ticket sales  Vendor fees June 28/Jan 3 <sup>rd</sup> Facility fees waver	\$ 140,000 \$ 4,500 \$ 45,000
Adjusted by \$25,000 for sponsor tables  January 3 <sup>rd</sup> ticket sales  Vendor fees June 28/Jan 3 <sup>rd</sup> Facility fees waver  Gold level sponsors @5	\$ 140,000 \$ 4,500 \$ 45,000 \$ 250,000

# **Budget Estimates**

### Administration

### **2007 EXPENSES**

Additional support staff:  • 1 at 10 hours per week x \$14.00 per hour	\$ 840
Hire date November 15 – December 31	Ψ 0.0
<ul><li>Printed materials / office</li><li>Business cards / stationary / miscellaneous</li></ul>	\$ 750 \$ 350
Total 2007 Expenses	\$ 1,940
2008 EXPENSES	
Administration coordinators	
<ul> <li>2 persons at \$65,000 per</li> </ul>	\$130,000
Legal	\$ 1,250
Board insurance D & O Liability	\$ 2,500
Special Event Insurance Office equipment	\$ 24,000 \$ 1,500
Office rental	<b>ф</b> 1,500
• 12 months at \$350	\$ 4,200
Additional support staff	Ψ .,_σσ
<ul> <li>1 at 20 hours per week x 52 weeks x \$14.00 per hour</li> </ul>	\$ 14,560
<ul> <li>1 at 10 hours per week x 52 weeks x \$14.00 per hour</li> </ul>	\$ 7,280
Telephone at \$65.00 per month x 12 months	\$ 780
Miscellaneous admin not included in project budgets	\$ 2,500
Total 2008 administration	\$188,570
2009 ADMINISTRATION	
2000 / 13.1111011	
Administration coordinators	
<ul> <li>2 persons at \$10,000 per</li> </ul>	\$ 20,000
Office lease – 1 month	\$ 350
Administrative staff	
• 2 at 20 hours x \$14.00 per hour	\$ 280
Ak. Community Foundation	\$ 25,000
Based on fees for 2.5% of 1 million  Miscellaneous administrative	\$ 1,500
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Total 2009 administration	\$ 47,130
Total Administrative	\$237,640

#### Budget Estimate Media and Marketing Expenses and Income

#### **EXPENSES**

Professional fees, writers travel ACVB associated costs	\$	20,000	
Printing of invitations • 5000 at @1.25 per	\$	6,250	
Postage	\$	370	
30 x 40 painted drop  ■ "We're In" used on June 28 and January 3	\$	10,000	
<ul> <li>Media Purchase</li> <li>Television</li> <li>Radio</li> <li>Newspaper</li> <li>All of the production expenses for design etc. would be included in the buy.</li> </ul>	\$ \$ \$	15,000 10,000 20,000	
Photographer	\$	5,000	
Miscellaneous	\$	5,000	
Total Estimate	\$	91,620	
INCOME			
Matching media buys:	\$ \$ \$	•	
These do not replace but add value to the expense.			
The media purchase represents:	\$ \$ \$	20,000	in Television in Radio in Newspaper

<sup>\*</sup> This is a large media buy for advertising. In addition we are planning to get more and different coverage through editorial content and photo spreads. This budget does not include any regional, national or international coverage.

# Concert in the Park June 28, 2008 Anchorage Park Strip

\$ 10,000

PRE EVENT COORDINATION / LOGISTICS

PRE EVENT COORDINATION / LOGISTICS	Ф	10,000
ON SITE EVENT MANAGEMENT  • Responsible on site for set up and strike  • Responsible on site for management of crew	\$	1,200
ON SITE TECHNICAL STAGE ANAGEMENT  • Responsible for audio visual, sound and lighting	\$	500
ADDITIONAL ON SITE PERSONNEL	\$	600
PERMITS  • Park Strip – crowd and noise	\$	1,250
TRAFFIC CONTROL  • Security  • Barricades	\$ \$	1,000 3,000
MAINTENANCE  • Grounds clean up crew	\$	1,000
<ul> <li>TENT RENTAL</li> <li>2 - 20' x 40' vendor tents</li> <li>1 - 20' x 20' tent to cover stage</li> <li>3 - 10' x 10' tents to cover equipment</li> <li>1 - 20' x 20' tent for entertainers Green Room</li> <li>Set and strike</li> </ul>	\$	2,600
PORT O LETS  • 25 at \$65.00 per  • Set and remove	\$	1,625
<ul> <li>ENTERTAINMENT</li> <li>◆ Variety of Alaskan musicians / bands Includes some travel</li> </ul>	\$	25,000
<ul> <li>EQUIPMENT RENTAL</li> <li>Staging</li> <li>Sound system</li> <li>50 chairs for VIP seating</li> <li>Ropes and stanchions</li> <li>Technicians</li> <li>On site operators</li> <li>Video on site</li> <li>Labor, set and strike</li> </ul>	\$	11,500
SIGNAGE  • 5 banners  • Large scale graphics at \$700.00 per  • Large banner for stage area  • Traffic control	\$	6,500
AUDIENCE AMENTIES  ◆ 5,000 at \$2.50 per person	\$	12,500
PHOTO OPPORTUNITY	\$	3 1,050
MISCELLANEOUS EXPENSES	9	3 2,500
ADVERTISING:  • Included in Marketing and Media Budget		
TOTAL ESTIMATE:		\$ 81,825

# Gala Dinner January 3, 2009 Dena'ina Convention Center

PRE EVENT COORDINATION / LOGISTICS	\$	25,000
ON SITE EVENT MANAGEMENT  Responsible on site for set up and strike Responsible on site for management of crew	\$	3,500
ON SITE TECHNICAL STAGE MANAGEMEN:  • Responsible for audio visual, sound and lighting	\$	1,500
ADDITIONAL ON SITE PERSONNEL	\$	3,500
TRAFFIC CONTROL  • Security  • Barricades	\$	3,500
INVITATIONS  • 900 custom designed at \$5.50 per  • 100 keepsake invitations at \$45.00 per  • Design, production and labor  • Postage	\$	9,400
DECOR	\$	25,000
TABLE LOOK  • 102" rounds (140)  • Specialty table linens  • Specialty napkins  • Chair covers  • Labor, set and strike	\$	18,200
DINING TABLE CENTERPIECES  ■ 140 at \$85.00 per	\$	11,900
AUDIENCE AMENTIES  ■ 1,400 at \$5.00 per person	\$	7,000
<ul> <li>ENTERTAINMENT</li> <li>8 Groups</li> <li>Travel included</li> <li>Accommodations included</li> </ul>	\$	75,000
PHOTO OPPORTUNITY:	(	3,150
<ul> <li>EQUIPMENT RENTAL</li> <li>Lighting effects</li> <li>Sound system – multiple events</li> <li>Video production</li> </ul>		9,500 7,000 15,000
<ul> <li>Wireless microphones</li> <li>Technicians</li> <li>On site operators</li> <li>Video on site</li> </ul>		

• Labor, set and strike

DINNER MENU COST  ■ 1400 at \$75.00 per person  ■ Gratuity: Included in above price	\$ 105,000
Additional Cost Items  • 2 bottles of wine per table 140 tables at \$65.00 per table Gratuity: Included in above price	\$ 9,100
PRINTED PROGRAM  • 1,400 at \$5.00 per	\$ 7,000
SIGNAGE  • Signs / banners	\$ 3,750
ADDITIONAL SECURITY	\$ 1,500
PHOTO OPPORTUNITY	\$ 1,050
MISCELLANEOUS EXPENSES	\$ 10,000
ADVERTISING  ■ Included in Marketing and Media Budget	
TOTAL ESTIMATE	\$ 355,050

### Governor's Legacy Dinner November 14, 2008 Hotel Captain Cook

PRE EVENT COORDINATION / LOGISTICS	\$ 5,000
ON SITE EVENT MANAGEMENT  Responsible on site for set up and strike Responsible on site for management of crew	\$ 1,250
ON SITE TECHNICAL STAGE MANAGEMENT  • Responsible for audio visual, sound and lighting	\$ 500
ADDITIONAL ON SITE PERSONNEL	\$ 600
<ul> <li>INVITATIONS</li> <li>300 custom designed at \$10.00 per</li> <li>50 custom designed at \$45.00 per</li> <li>Design, production and labor</li> <li>Postage</li> </ul>	\$ 5,250
DÉCOR	\$ 15,000
TABLE LOOK  • 102" rounds (50)  • Specialty table linens  • Specialty overlays  • Specialty napkins  • Chair covers  • Labor, set and strike	\$ 9,750
DINING TABLE CENTERPIECES  ■ 50 at \$125.00 per	\$ 6,250
AMENITY GIFT  ■ 500 at \$25.00 per  ■ 10 framed prints at \$500.00 per	\$ 12,500 \$ 5,000
ETERTAINMENT	\$ 25,000
PHOTO OPPORTUNITY	\$ 1,050
SOUND / LIGHTS  • Upgraded sound for up to 500 guests  • Wireless microphones  • Theatrical lighting  • Technicians  • On site operators  • Video on site  • Labor, set and strike	\$13,500
DINNER MENU COST  ■ 500 at \$85.00 per person Gratuity: Included in above price	\$ 42,500

ADDITIONAL COST ITEMS  • 2 bottles of wine per table 50 tables at \$85.00 per table Gratuity: Included in above price	\$	4,250
PRINTED PROGRAM  ■ 500 at \$15.00 per	\$	7,500
ADDITIONAL SECURITY	\$	1,000
MISCELLANEOUS EXPENSES	\$	2,500
ADVERTISING  • Included in Marketing and Media Budget		
TOTAL ESTIMATE	\$ 1	158,400

# January 3<sup>rd</sup> Public Event Income Possibilities

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Signs and banners estimated	\$3,700
Facility rentals estimated at	<u>\$45,000</u>
•	\$48,700

#### Other sources of income

Outdoor projection estimated at \$18,100

Paid through Grant

#### **Sponsored activities**

Fireworks or laser show	\$50,000
Amenity gift	\$30,000
	\$80,000

#### Vendor sales

24 vendors @ \$175 per \$ 4,200

Goal for all outside sources of revenue \$151,000

The balance of the direct costs would need to come from underwriting

Estimated cost of the event \$
Income from other sources \$151,000

Balance from contributions <\$ >

# Walk Through History Time Capsule January 3, 2009

COORDINATION/LOGISTICS	\$ 2,500
UNIVERSITY INVOLVEMENT History professors, writers	\$ 1,500
DESIGN/LAYOUT/GRAPHICS	\$ 2,500
19 BRONZE PLAQUES Fabrication/shipping	\$ 45,000
TIME CAPSULE Design and fabrication	\$ 16,000
SCHOOL DISTRICT COORDINATION Collection of time capsule items	\$ 1,500
PRINTED BROCHURE Design and Printing 10,000 @ 4 color	\$ 14,000
PUBLIC CEREMONY Technical equipment/coordination	\$ 4,500
MISC. EXPENSES	\$ 2,500
ESTIMATED TOTAL	\$ 90,000

# I Was Here Awareness Campaign September 2008

THEME DEVELOPMENT/CAMPAIGN DESIGN	\$ 10,000
PRINTED COLLATERALS Includes banners, bumper stickers, pins	\$ 16,000
STATEWIDE COORDINATION	\$ 2,500
SCHOOL DISTRICT INVOLVEMENT Includes organizer/teacher liaison	\$ 1,500
I WAS HERE PUBLIC EVENT	\$ 14,500
Includes technical equipment, flags Ariel photographer, photo production	
STORY BOX 3 to 5 locations statewide Includes video production and duplication	\$ 24,000
NEWSPAPER/MEDIA CAMPAIGN Includes ad purchase, design, contracting	\$ 3,700
MISC. EXPENSES	\$ 2,500
ESTIMATED TOTAL	\$ 74,700

# Military Concert June 27, 2008 Elmendorf AFB

PRE EVENT COORDINATION/LOGISTICS	\$ 2,500
ON SITE MANAGEMENT Responsible for on site set up Management of crew, coordination with artists	\$ 1,250
ON SITE TECHNICAL STAGE MANAGEMENT Responsible for sound, lights Broadcast hook up links	\$ 1,000
ON SITE PERSONNEL Provided by military	
BROADCAST PERSONNEL KTUU and AT&T provided	
EQUIPMENT RENTAL Includes band instruments, stage Lighting and sound equipment	\$ 12,000
ENTERTAINMENT Feature entertainer, warm up acts Support staff and local support	\$220,000
TRAVEL, ACCOMODATIONS, PER DIAM	\$ 18,000
SECURITY Provided by military	
PROMOTION ADVERTISING Included in media budget	
STATEWIDE BROADCAST Coordinated through KTUU, APTI and ARC	\$ 15,000
STAGE DÉCOR Background for performances	\$ 20,000
MISC. EXPENSES	\$ 25,000
ESTIMATED TOTAL	\$314,750

# Statehood Quilt Invitational January 2009

COORDINATION/LOGISTICS	\$ 2,500
FABRIC AND MATERIALS Includes fabric to put together blocks	\$ 2,000
LABOR Includes 100 hours and 30 seamstress	\$ 3,500
STATE PREMIERE AT ANCHORAGE MUSEUM	
COORDINATION OF EXHIBIT	\$ 1,500
RENTAL EQUIPMENT FOR SHOW Includes pipe, lights, bases	\$ 1,800
CELEBRATION EVENT AT MUSEUM Includes light catering, invitations	\$ 2,400
CRATING SERVICES Design and fabrication of shipping crates	\$ 750
STATEWIDE TOUR	
SHIPPING	\$ 27,000
TOUR COORDINATOR Includes some travel and training	\$ 3,500
WASHINGTON DC TOUR Includes shipping, travel, on site personnel	\$ 7,500
MISC. EXPENSES	\$ 1,500
ESTIMATED TOTAL	\$ 53,950

# Walk Through History Time Capsule January 3, 2009

COORDINATION/LOGISTICS	\$ 2,500
UNIVERSITY INVOLVEMENT History professors, writers	\$ 1,500
DESIGN/LAYOUT/GRAPHICS	\$ 2,500
19 BRONZE PLAQUES Fabrication/shipping	\$ 45,000
TIME CAPSULE Design and fabrication	\$ 16,000
SCHOOL DISTRICT COORDINATION Collection of time capsule items	\$ 1,500
PRINTED BROCHURE Design and Printing 10,000 @ 4 color	\$ 14,000
PUBLIC CEREMONY Technical equipment/coordination	\$ 4,500
MISC. EXPENSES	\$ 2,500
ESTIMATED TOTAL	\$ 90,000